NC325-1

Manufacturing REPORT

Manufactured Housing Institute
1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON VIRGINIA 22202

OCTOBER 1989

The decline in manufactured home shipments slowed somewhat in October, off 10.3 percent from one year ago. Manufacturers shipped 2,037 fewer homes this October than in 1988. Year-to-date shipments through October are off 8.1 percent -- 15,203 fewer homes shipped this year than in 1988.

Of the top ten shipment states, only California and Michigan show gains for 1989. South Carolina and Alabama traded places for sixth and seventh in the January through October, 1989 rankings.

Regional Shipments, Percent Change and Market Share
Cumulative Shipments January through October

	1989			1988	
REGION	SHPMTS	MKT SHARE	PCT CHG	SHPMTS	MKT SHARE
Northeast	17,124	10.0	- 9.9	19,010	10.2
East North Central	25,191	14.7	- 0.1	25,222	13.5
West North Central	8,400	4.9	- 5.3	8,874	4.8
South Atlantic	61,090	35.6	- 9.5	67,501	36.2
South Central	29,853	17.4	- 13.5	34,495	18.5
Mountain	8,133	4.7	- 18.2	9,940	5.3
Pacific	16,369	9.5	+ 5.1	15,381	8.2

Top Ten States, Percent Change and Market Share
Cumulative Shipments January through October

	1989			1988		
STATES	SHPMTS	MKT SHARE	PCT CHG	SHPMTS	MKT SHARE	RANK
1. Florida	19,125	11.5	- 0.3	19,174	10.6	1
2. North Carolina	14,502	8.7	- 11.2	16,333	9.1	2
3. Georgia	10,176	6.1	- 19.9	12,702	7.0	3
4. California	9,018	5.4	+ 3.0	8,752	4.9	6
5. Michigan	8,732	5.3	+ 0.3	8,704	4.8	7
6. South Carolina	8,321	5.0	- 12.6	9,517	5.3	5
7. Alabama	8,018	4.8	- 17.3	9,697	5.4	4
8. Tennessee	7,107	4.3	- 7.7	7,702	4.3	8
9. New York	6,246	3.8	- 9.0	6,867	3.8	9
10. Pennsylvania	6,242	3.8	- 1.1	6,313	3.5	10

For further information contact MHI at (703) 979-6620
Data Source: National Conference of States on Building Codes and Standards, Inc. (NCSBCS)

Mobile/Manufactured Home Production

	Each Month				Cummulative for Year		
	1988	1989	% Change		1988	1989	% Change
January	12,961	15,291	18.0%	January	12,961	15,291	18.0%
February	15,195	14,637	- 3.7%	Jan-Feb	28,156	29,928	6.3%
March	18,813	18,169	- 3.4%	Jan-Mar	46,969	48,097	2.4%
April	18,761	17,063	- 9.1%	Jan-Apr	65,730	65,160	- 0.9%
May	19,990	19,128	- 4.3%	Jan-May	85,720	84,288	- 1.7%
June	21,690	18,884	- 12.9%	Jan-June	107,410	103,172	- 3.9%
July	16,673	14,408	- 13.6%	Jan-July	124,083	117,580	- 5.2%
August	21,894	19,381	- 11.5%	Jan-Aug	145,977	136,961	- 6.2%
September	20,614	16,519	- 19.9%	Jan-Sep	166,591	153,480	- 7.9%
October	19,847	17,719	- 10.7%	Jan-Oct	186,438	171,199	- 8.2%
November	17,640			Jan-Nov	204,078		
December	14,186			Jan-Dec	218,264		

Estimated Mobile/Manufactured Home Shipments*

	Each Month				Cummulative for Year		
	1988	1989	% Change		1988	1989	% Change
January	12,823	15,252	18.9%	January	12,823	15,252	18.9%
February	15,033	14,486	- 3.6%	Jan-Feb	27,856	29,738	6.8%
March	19,011	18,167	- 4.4%	Jan-Mar	46,867	47,905	2.2%
April	18,931	17,404	- 8.1%	Jan-Apr	65,798	65,309	- 0.7%
May	20,171	19,088	- 5.4%	Jan-May	85,969	84,397	- 1.8%
June	21,652	18,855	- 12.9%	Jan-June	107,621	103,252	- 4.1%
July	16,708	14,606	- 12.6%	Jan-July	124,329	117,858	- 5.2%
August	21,879	19,194	- 12.3%	Jan-Aug	146,208	137,052	- 6.3%
September	20,603	16,593	- 19.5%	Jan-Sep	166,811	153,645	- 7.9%
October	19,807	17,770	- 10.3%	Jan-Oct	186,618	171,415	- 8.1%
November	17,556			Jan-Nov	204,174		
December	14,255			Jan-Dec	218,429		

*Estimated Monthly Shipment Figures Are Computed By MHI From NCSBCS Data. In Making The Computation, It Is Assumed That All Month-End Destination Pending Items Represent Finished Home Inventory And That All Inventory Is Shipped During The Following Month.

Manufacturer Inventory

	As A Percentage Of Same Month Production			Homes In Inventory	
	1988	1989		1988	1989
January	6.4%	3.8%	January	826	583
February	6.5%	5.0%	February	988	734
March	4.2%	4.3%	March	790	777
April	3.3%	2.6%	April	620	436
May	2.2%	2.5%	May	439	476
June	2.2%	2.7%	June	477	505
July	2.7%	2.1%	July	442	307
August	2.1%	2.5%	August	457	494
September	2.3%	2.5%	September	468	420
October	2.6%	2.1%	October	508	369
November	3.4%		November	592	
December	3.7%		December	523	

Mobile/Manufactured Home Production

	October			Year-To-Date		
	1988	1989	% Change	1988	1989	% Change
Northeast						
Connecticut *	*	*	---	*	*	---
Maine	59	41	- 30.5%	567	383	- 32.5%
Massachusetts *	*	*	---	*	*	---
New Hampshire *	*	*	---	*	*	---
New Jersey *	*	*	---	*	*	---
New York *	*	*	---	*	*	---
Pennsylvania	1,433	1,345	- 6.1%	13,036	12,677	- 2.8%
Rhode Island *	*	*	---	*	*	---
Vermont *	*	*	---	*	*	---
Total	**1,492**	**1,386**	**- 7.1%**	**13,603**	**13,060**	**- 4.0%**
East North Central						
Illinois *	*	*	---	*	*	---
Indiana	2,845	2,361	- 17.0%	24,622	23,416	- 4.9%
Michigan *	*	*	---	*	*	---
Ohio	344	312	- 9.3%	2,917	2,885	- 1.1%
Wisconsin	308	304	- 1.3%	2,633	2,602	- 1.2%
Total	**3,497**	**2,977**	**- 14.9%**	**30,172**	**28,903**	**- 4.2%**
West North Central						
Iowa *	*	*	---	*	*	---
Kansas	182	143	- 21.4%	1,843	1,615	- 12.4%
Minnesota	194	197	1.5%	1,881	1,815	- 3.5%
Missouri	49	44	- 10.2%	394	432	9.6%
Nebraska	222	198	- 10.8%	2,071	1,905	- 8.0%
North Dakota *	*	*	---	*	*	---
South Dakota *	*	*	---	*	*	---
Total	**647**	**582**	**- 10.0%**	**6,189**	**5,767**	**- 6.8%**
South Atlantic						
Delaware *	*	*	---	*	*	---
Florida	1,688	1,635	- 3.1%	15,072	15,853	5.2%
Georgia	2,720	2,388	- 12.2%	28,520	23,775	- 16.6%
Maryland *	*	*	---	*	*	---
North Carolina	2,109	1,646	- 22.0%	19,529	16,168	- 17.2%
South Carolina *	*	*	---	*	*	---
Virginia	366	360	- 1.6%	3,430	3,181	- 7.3%
West Virginia *	*	*	---	*	*	---
Total	**6,883**	**6,029**	**- 12.4%**	**66,551**	**58,977**	**- 11.4%**
South Central						
Alabama	1,906	1,670	- 12.4%	18,474	16,467	- 10.9%
Arkansas *	*	*	---	*	*	---
Kentucky *	*	*	---	*	*	---
Louisiana *	*	*	---	*	*	---
Mississippi	510	569	11.6%	4,636	4,877	5.2%
Oklahoma *	*	*	---	*	*	---
Tennessee	1,350	1,176	- 12.9%	12,303	11,726	- 4.7%
Texas	453	394	- 13.0%	5,829	3,565	- 38.8%
Total	**4,219**	**3,809**	**- 9.7%**	**41,242**	**36,635**	**- 11.2%**

Mobile/Manufactured Home Production

	October			Year-To-Date		
	1988	1989	% Change	1988	1989	% Change
Mountain						
Arizona	289	216	- 25.3%	3,696	2,642	- 28.5%
Colorado *	*	*	---	*	*	---
Idaho	281	291	3.6%	2,220	2,510	13.1%
Montana *	*	*	---	*	*	---
Nevada *	*	*	---	*	*	---
New Mexico *	*	*	---	*	*	---
Utah *	*	*	---	*	*	---
Wyoming *	*	*	---	*	*	---
Total	**610**	**507**	**- 16.9%**	**6,328**	**5,152**	**- 18.6%**
Pacific						
Alaska *	*	*	---	*	*	---
California	1,116	1,008	- 9.7%	10,148	10,084	- 0.6%
Hawaii *	*	*	---	*	*	---
Oregon	688	720	4.7%	5,588	6,226	11.4%
Washington	136	124	- 8.8%	1,083	1,151	6.3%
Total	**1,940**	**1,852**	**- 4.5%**	**16,819**	**17,461**	**3.8%**
DC & U.S. Terr. *	*	*	---	*	*	---
Gov't & Export	0	0	0.0%	0	0	0.0%
Beginning Inv.	0	0	0.0%	0	0	0.0%
Other (Canada)	0	0	0.0%	0	0	0.0%
States With *	559	577	3.2%	5,534	5,244	- 5.2%
Total Production	19,847	17,719	- 10.7%	186,438	171,199	- 8.2%

*These States Have Less Than Three Manufacturers, Figures Are Aggregated on First Line Above Totals, "States With *" to Protect Proprietary Information.

Mobile/Manufactured Home Shipments

	October			Year-To-Date		
	1988	1989	% Change	1988	1989	% Change
Northeast						
Connecticut	22	19	- 13.6%	211	153	- 27.5%
Maine	266	212	- 20.3%	2,354	2,018	- 14.3%
Massachusetts	79	38	- 51.9%	619	342	- 44.7%
New Hampshire	138	86	- 37.7%	1,182	866	- 26.7%
New Jersey	52	75	44.2%	582	629	8.1%
New York	763	598	- 21.6%	6,867	6,246	- 9.0%
Pennsylvania	683	698	2.2%	6,313	6,242	- 1.1%
Rhode Island	7	8	14.3%	100	75	- 25.0%
Vermont	96	61	- 36.5%	782	553	- 29.3%
Total	**2,106**	**1,795**	**- 14.8%**	**19,010**	**17,124**	**- 9.9%**
East North Central						
Illinois	316	259	- 18.0%	2,748	2,689	- 2.1%
Indiana	682	619	- 9.2%	5,797	5,723	- 1.3%
Michigan	1,093	820	- 25.0%	8,704	8,732	0.3%
Ohio	689	596	- 13.5%	5,810	5,767	- 0.7%
Wisconsin	236	265	12.3%	2,163	2,280	5.4%
Total	**3,016**	**2,559**	**- 15.2%**	**25,222**	**25,191**	**- 0.1%**
West North Central						
Iowa	125	163	30.4%	1,002	1,084	8.2%
Kansas	127	124	- 2.4%	1,326	1,216	- 8.3%
Minnesota	146	159	8.9%	1,569	1,618	3.1%
Missouri	372	340	- 8.6%	3,825	3,368	- 11.9%
Nebraska	44	45	2.3%	396	429	8.3%
North Dakota	29	22	- 24.1%	230	116	- 49.6%
South Dakota	56	73	30.4%	526	569	8.2%
Total	**899**	**926**	**3.0%**	**8,874**	**8,400**	**- 5.3%**
South Atlantic						
Delaware	193	127	- 34.2%	1,587	1,353	- 14.7%
Florida	2,124	1,949	- 8.2%	19,174	19,125	- 0.3%
Georgia	1,154	786	- 31.9%	12,702	10,176	- 19.9%
Maryland	132	107	- 18.9%	1,118	970	- 13.2%
North Carolina	1,843	1,470	- 20.2%	16,333	14,502	- 11.2%
South Carolina	945	1,398	47.9%	9,517	8,321	- 12.6%
Virginia	573	424	- 26.0%	4,734	4,411	- 6.8%
West Virginia	225	202	- 10.2%	2,336	2,232	- 4.5%
Total	**7,189**	**6,463**	**- 10.1%**	**67,501**	**61,090**	**- 9.5%**
South Central						
Alabama	928	764	- 17.7%	9,697	8,018	- 17.3%
Arkansas	361	284	- 21.3%	3,225	2,503	- 22.4%
Kentucky	482	497	3.1%	4,792	4,937	3.0%
Louisiana	99	123	24.2%	1,175	961	- 18.2%
Mississippi	306	305	- 0.3%	3,659	3,057	- 16.5%
Oklahoma	38	62	63.2%	485	461	- 4.9%
Tennessee	855	677	- 20.8%	7,702	7,107	- 7.7%
Texas	305	351	15.1%	3,760	2,809	- 25.3%
Total	**3,374**	**3,063**	**- 9.2%**	**34,495**	**29,853**	**- 13.5%**

Mobile/Manufactured Home Shipments

	October			Year-To-Date		
	1988	1989	% Change	1988	1989	% Change
Mountain						
Arizona	338	225	- 33.4%	4,053	2,797	- 31.0%
Colorado	71	47	- 33.8%	707	463	- 34.5%
Idaho	63	76	20.6%	496	597	20.4%
Montana	44	40	- 9.1%	372	426	14.5%
Nevada	259	212	- 18.1%	1,949	1,995	2.4%
New Mexico	166	145	- 12.7%	2,007	1,599	- 20.3%
Utah	47	21	- 55.3%	279	212	- 24.0%
Wyoming	5	3	- 40.0%	77	44	- 42.9%
Total	**993**	**769**	**- 22.6%**	**9,940**	**8,133**	**- 18.2%**
Pacific						
Alaska	1	1	0.0%	18	31	72.2%
California	993	924	- 6.9%	8,752	9,018	3.0%
Hawaii	0	0	0.0%	2	1	- 50.0%
Oregon	389	434	11.6%	3,140	3,674	17.0%
Washington	379	416	9.8%	3,469	3,645	5.1%
Total	**1,762**	**1,775**	**0.7%**	**15,381**	**16,369**	**6.4%**
DC & U.S. Terr.	0	0	0.0%	0	0	0.0%
Gov't & Export	0	0	0.0%	0	0	0.0%
Beginning Inv.	468	420	- 10.3%	6,195	5,255	- 15.2%
Other (Canada)	0	0	0.0%	0	0	0.0%
States With *	0	0	0.0%	0	0	0.0%
Total Shipments	**19,807**	**17,770**	**- 10.3%**	**186,618**	**171,415**	**- 8.1%**

Cumulative Beginning Inventory--Beginning Inventory Accumulates And Must Be Added To Total Shipments On A Monthly And Year-to-Date Basis. The Data Source, NCSBCS, Does Not Account For The Ultimate Destination Of Inventory (Destination Pending) Items On A Monthly Basis. On a Periodic Basis, Other Than Monthly, NCSBCS Will Determine The Destination of Inventory.

Year-To-Date
1989 Product Mix

	Jan-Oct Shipments			Jan-Oct Production		
	Single-Section	Multi-Section	Total Shipments	Single-Section	Multi-Section	Total Production
Northeast						
Connecticut *	104	49	153	*	*	*
Maine	1,589	429	2,018	273	110	383
Massachusetts *	211	131	342	*	*	*
New Hampshire *	515	351	866	*	*	*
New Jersey *	274	355	629	*	*	*
New York *	3,571	2,675	6,246	*	*	*
Pennsylvania	3,784	2,458	6,242	7,314	5,363	12,677
Rhode Island *	43	32	75	*	*	*
Vermont *	332	221	553	*	*	*
Total	**10,423**	**6,701**	**17,124**	**7,587**	**5,473**	**13,060**
	60.9%	**39.1%**	**100.0%**	**58.1%**	**41.9%**	**100.0%**
East North Central						
Illinois *	1,801	888	2,689	*	*	*
Indiana	3,502	2,221	5,723	14,061	9,355	23,416
Michigan *	4,365	4,367	8,732	*	*	*
Ohio	3,856	1,911	5,767	1,814	1,071	2,885
Wisconsin	1,952	328	2,280	2,151	451	2,602
Total	**15,476**	**9,715**	**25,191**	**18,026**	**10,877**	**28,903**
	61.4%	**38.6%**	**100.0%**	**62.4%**	**37.6%**	**100.0%**
West North Central						
Iowa *	828	256	1,084	*	*	*
Kansas	721	495	1,216	1,091	524	1,615
Minnesota	1,115	503	1,618	1,226	589	1,815
Missouri	2,152	1,216	3,368	29	403	432
Nebraska	206	223	429	1,060	845	1,905
North Dakota *	46	70	116	*	*	*
South Dakota *	341	228	569	*	*	*
Total	**5,409**	**2,991**	**8,400**	**3,406**	**2,361**	**5,767**
	64.4%	**35.6%**	**100.0%**	**59.1%**	**40.9%**	**100.0%**
South Atlantic						
Delaware *	795	558	1,353	*	*	*
Florida	5,527	13,598	19,125	3,967	11,886	15,853
Georgia	4,812	5,364	10,176	11,395	12,380	23,775
Maryland *	502	468	970	*	*	*
North Carolina	9,051	5,451	14,502	10,700	5,468	16,168
South Carolina *	4,741	3,580	8,321	*	*	*
Virginia	2,802	1,609	4,411	2,529	652	3,181
West Virginia *	1,466	766	2,232	*	*	*
Total	**29,696**	**31,394**	**61,090**	**28,591**	**30,386**	**58,977**
	48.6%	**51.4%**	**100.0%**	**48.5%**	**51.5%**	**100.0%**

Year-To-Date 1989 Product Mix

	Jan-Oct Shipments			Jan-Oct Production		
	Single-Section	Multi-Section	Total Shipments	Single-Section	Multi-Section	Total Production
South Central						
Alabama	6,124	1,894	8,018	11,642	4,825	16,467
Arkansas *	1,726	777	2,503	*	*	*
Kentucky *	3,571	1,366	4,937	*	*	*
Louisiana *	786	175	961	*	*	*
Mississippi	2,164	893	3,057	3,626	1,251	4,877
Oklahoma *	214	247	461	*	*	*
Tennessee	4,824	2,283	7,107	8,464	3,262	11,726
Texas	1,315	1,494	2,809	1,677	1,888	3,565
Total	**20,724**	**9,129**	**29,853**	**25,409**	**11,226**	**36,635**
	69.4%	**30.6%**	**100.0%**	**69.4%**	**30.6%**	**100.0%**
Mountain						
Arizona	878	1,919	2,797	879	1,763	2,642
Colorado *	163	300	463	*	*	*
Idaho	134	463	597	580	1,930	2,510
Montana *	94	332	426	*	*	*
Nevada *	379	1,616	1,995	*	*	*
New Mexico *	855	744	1,599	*	*	*
Utah *	54	158	212	*	*	*
Wyoming *	13	31	44	*	*	*
Total	**2,570**	**5,563**	**8,133**	**1,459**	**3,693**	**5,152**
	31.6%	**68.4%**	**100.0%**	**28.3%**	**71.7%**	**100.0%**
Pacific						
Alaska *	18	13	31	*	*	*
California	1,178	7,840	9,018	1,321	8,763	10,084
Hawaii *	0	1	1	*	*	*
Oregon	599	3,075	3,674	1,028	5,198	6,226
Washington	478	3,167	3,645	17	1,134	1,151
Total	**2,273**	**14,096**	**16,369**	**2,366**	**15,095**	**17,461**
	13.9%	**86.1%**	**100.0%**	**13.6%**	**86.4%**	**100.0%**
DC & U.S. Terr. *	0	0	0	*	*	*
Sub Total U.S	86,571	79,589	166,160	86,844	79,111	165,955
	52.1%	47.9%	100.0%	52.3%	47.7%	100.0%
Gov't & Export	0	0	0	0	0	0
Beginning Inv.	3,576	1,679	5,255	0	0	0
Other (Canada)	0	0	0	0	0	0
States With *	0	0	0	3,141	2,103	5,244
Total	**90,147**	**81,268**	**171,415**	**89,985**	**81,214**	**171,199**
	52.6%	**47.4%**	**100.0%**	**52.6%**	**47.4%**	**100.0%**

Shipments of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
October 1989

State	Total Shipment	% of Total	Rank	Single Sectn Shpmnt	% of Total	Rank	Multi Sectn Shpmnt	% of Total	Rank
Florida	1,949	11.2%	1	618	7.0%	3	1,331	15.6%	1
North Carolina	1,470	8.5%	2	884	10.0%	1	586	6.9%	4
South Carolina	1,398	8.1%	3	809	9.1%	2	589	6.9%	3
California	924	5.3%	4	107	1.2%	23	817	9.6%	2
Michigan	820	4.7%	5	366	4.1%	9	454	5.3%	5
Georgia	786	4.5%	6	356	4.0%	10	430	5.1%	6
Alabama	764	4.4%	7	559	6.3%	4	205	2.4%	13
Pennsylvania	698	4.0%	8	402	4.5%	6	296	3.5%	9
Tennessee	677	3.9%	9	452	5.1%	5	225	2.6%	12
Indiana	619	3.6%	10	342	3.9%	11	277	3.3%	11
New York	598	3.4%	11	310	3.5%	12	288	3.4%	10
Ohio	596	3.4%	12	395	4.5%	7	201	2.4%	14
Kentucky	497	2.9%	13	376	4.3%	8	121	1.4%	20
Oregon	434	2.5%	14	74	0.8%	26	360	4.2%	7
Virginia	424	2.4%	15	270	3.1%	13	154	1.8%	18
Washington	416	2.4%	16	56	0.6%	32	360	4.2%	8
Texas	351	2.0%	17	188	2.1%	18	163	1.9%	16
Missouri	340	2.0%	18	206	2.3%	17	134	1.6%	19
Mississippi	305	1.8%	19	210	2.4%	15	95	1.1%	22
Arkansas	284	1.6%	20	209	2.4%	16	75	0.9%	23
Wisconsin	265	1.5%	21	221	2.5%	14	44	0.5%	33
Illinois	259	1.5%	22	163	1.8%	19	96	1.1%	21
Arizona	225	1.3%	23	61	0.7%	30	164	1.9%	15
Nevada	212	1.2%	24	49	0.6%	34	163	1.9%	17
Maine	212	1.2%	25	154	1.7%	20	58	0.7%	29
West Virginia	202	1.2%	26	132	1.5%	21	70	0.8%	25
Iowa	163	0.9%	27	117	1.3%	22	46	0.5%	32
Minnesota	159	0.9%	28	101	1.1%	25	58	0.7%	28
New Mexico	145	0.8%	29	70	0.8%	28	75	0.9%	24
Delaware	127	0.7%	30	64	0.7%	29	63	0.7%	26
Kansas	124	0.7%	31	73	0.8%	27	51	0.6%	31
Louisiana	123	0.7%	32	106	1.2%	24	17	0.2%	44
Maryland	107	0.6%	33	54	0.6%	33	53	0.6%	30
New Hampshire	86	0.5%	34	59	0.7%	31	27	0.3%	40
Idaho	76	0.4%	35	15	0.2%	41	61	0.7%	27
New Jersey	75	0.4%	36	40	0.5%	35	35	0.4%	36
South Dakota	73	0.4%	37	39	0.4%	36	34	0.4%	38
Oklahoma	62	0.4%	38	24	0.3%	38	38	0.4%	34
Vermont	61	0.4%	39	26	0.3%	37	35	0.4%	35
Colorado	47	0.3%	40	12	0.1%	43	35	0.4%	37
Nebraska	45	0.3%	41	20	0.2%	40	25	0.3%	41
Montana	40	0.2%	42	9	0.1%	44	31	0.4%	39
Massachusetts	38	0.2%	43	21	0.2%	39	17	0.2%	45
North Dakota	22	0.1%	44	5	0.1%	46	17	0.2%	43
Utah	21	0.1%	45	1	0.0%	47	20	0.2%	42
Connecticut	19	0.1%	46	13	0.1%	42	6	0.1%	46
Rhode Island	8	0.0%	47	6	0.1%	45	2	0.0%	47
Wyoming	3	0.0%	48	1	0.0%	48	2	0.0%	48
Alaska	1	0.0%	49	0	0.0%	49	1	0.0%	49
Hawaii	0	0.0%	50	0	0.0%	50	0	0.0%	50
17,350	**99.6%**		**8,845**	**99.8%**		**8,505**	**99.6%**		

Does Not Include Destination Pending (Beginning Inventory)
Percentages May Not Add to 100% Because of Rounding

Shipments of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
Jan-Oct 1989

State	Total Shipment	% of Total	Rank	Single Sectn Shpmnt	% of Total	Rank	Multi Sectn Shpmnt	% of Total	Rank
Florida	19,125	11.5%	1	5,527	6.4%	3	13,598	17.1%	1
North Carolina	14,502	8.7%	2	9,051	10.5%	1	5,451	6.8%	3
Georgia	10,176	6.1%	3	4,812	5.6%	5	5,364	6.7%	4
California	9,018	5.4%	4	1,178	1.4%	22	7,840	9.9%	2
Michigan	8,732	5.3%	5	4,365	5.0%	7	4,367	5.5%	5
South Carolina	8,321	5.0%	6	4,741	5.5%	6	3,580	4.5%	6
Alabama	8,018	4.8%	7	6,124	7.1%	2	1,894	2.4%	15
Tennessee	7,107	4.3%	8	4,824	5.6%	4	2,283	2.9%	11
New York	6,246	3.8%	9	3,571	4.1%	10	2,675	3.4%	9
Pennsylvania	6,242	3.8%	10	3,784	4.4%	9	2,458	3.1%	10
Ohio	5,767	3.5%	11	3,856	4.5%	8	1,911	2.4%	14
Indiana	5,723	3.4%	12	3,502	4.0%	12	2,221	2.8%	12
Kentucky	4,937	3.0%	13	3,571	4.1%	11	1,366	1.7%	19
Virginia	4,411	2.7%	14	2,802	3.2%	13	1,609	2.0%	17
Oregon	3,674	2.2%	15	599	0.7%	30	3,075	3.9%	8
Washington	3,645	2.2%	16	478	0.6%	33	3,167	4.0%	7
Missouri	3,368	2.0%	17	2,152	2.5%	15	1,216	1.5%	20
Mississippi	3,057	1.8%	18	2,164	2.5%	14	893	1.1%	21
Texas	2,809	1.7%	19	1,315	1.5%	21	1,494	1.9%	18
Arizona	2,797	1.7%	20	878	1.0%	24	1,919	2.4%	13
Illinois	2,689	1.6%	21	1,801	2.1%	17	888	1.1%	22
Arkansas	2,503	1.5%	22	1,726	2.0%	18	777	1.0%	23
Wisconsin	2,280	1.4%	23	1,952	2.3%	16	328	0.4%	35
West Virginia	2,232	1.3%	24	1,466	1.7%	20	766	1.0%	24
Maine	2,018	1.2%	25	1,589	1.8%	19	429	0.5%	31
Nevada	1,995	1.2%	26	379	0.4%	34	1,616	2.0%	16
Minnesota	1,618	1.0%	27	1,115	1.3%	23	503	0.6%	27
New Mexico	1,599	1.0%	28	855	1.0%	25	744	0.9%	25
Delaware	1,353	0.8%	29	795	0.9%	27	558	0.7%	26
Kansas	1,216	0.7%	30	721	0.8%	29	495	0.6%	28
Iowa	1,084	0.7%	31	828	1.0%	26	256	0.3%	37
Maryland	970	0.6%	32	502	0.6%	32	468	0.6%	29
Louisiana	961	0.6%	33	786	0.9%	28	175	0.2%	42
New Hampshire	866	0.5%	34	515	0.6%	31	351	0.4%	33
New Jersey	629	0.4%	35	274	0.3%	37	355	0.4%	32
Idaho	597	0.4%	36	134	0.2%	42	463	0.6%	30
South Dakota	569	0.3%	37	341	0.4%	35	228	0.3%	39
Vermont	553	0.3%	38	332	0.4%	36	221	0.3%	41
Colorado	463	0.3%	39	163	0.2%	41	300	0.4%	36
Oklahoma	461	0.3%	40	214	0.2%	38	247	0.3%	38
Nebraska	429	0.3%	41	206	0.2%	40	223	0.3%	40
Montana	426	0.3%	42	94	0.1%	44	332	0.4%	34
Massachusetts	342	0.2%	43	211	0.2%	39	131	0.2%	44
Utah	212	0.1%	44	54	0.1%	45	158	0.2%	43
Connecticut	153	0.1%	45	104	0.1%	43	49	0.1%	46
North Dakota	116	0.1%	46	46	0.1%	46	70	0.1%	45
Rhode Island	75	0.0%	47	43	0.0%	47	32	0.0%	47
Wyoming	44	0.0%	48	13	0.0%	49	31	0.0%	48
Alaska	31	0.0%	49	18	0.0%	48	13	0.0%	49
Hawaii	1	0.0%	50	0	0.0%	50	1	0.0%	50
166,160	**100.1%**			**86,571**	**100.1%**		**79,589**	**99.9%**	

Does Not Include Destination Pending (Beginning Inventory)
Percentages May Not Add to 100% Because of Rounding

Production of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
October 1989

State	Total Productn	% of Total	Rank	Single Sectn Prduct	% of Total	Rank	Multi Sectn Prduct	% of Total	Rank
Georgia	2,388	13.9%	1	1,146	13.1%	2	1,242	14.8%	1
Indiana	2,361	13.8%	2	1,366	15.6%	1	995	11.9%	3
Alabama	1,670	9.7%	3	1,124	12.8%	3	546	6.5%	8
North Carolina	1,646	9.6%	4	1,057	12.1%	4	589	7.0%	7
Florida	1,635	9.5%	5	455	5.2%	7	1,180	14.1%	2
Pennsylvania	1,345	7.8%	6	721	8.2%	6	624	7.4%	5
Tennessee	1,176	6.9%	7	827	9.4%	5	349	4.2%	9
California	1,008	5.9%	8	119	1.4%	13	889	10.6%	4
Oregon	720	4.2%	9	117	1.3%	15	603	7.2%	6
Mississippi	569	3.3%	10	438	5.0%	8	131	1.6%	14
Texas	394	2.3%	11	189	2.2%	11	205	2.4%	11
Virginia	360	2.1%	12	291	3.3%	9	69	0.8%	18
Ohio	312	1.8%	13	179	2.0%	12	133	1.6%	13
Wisconsin	304	1.8%	14	241	2.7%	10	63	0.8%	19
Idaho	291	1.7%	15	72	0.8%	18	219	2.6%	10
Arizona	216	1.3%	16	61	0.7%	19	155	1.9%	12
Nebraska	198	1.2%	17	103	1.2%	16	95	1.1%	16
Minnesota	197	1.1%	18	118	1.3%	14	79	0.9%	17
Kansas	143	0.8%	19	102	1.2%	17	41	0.5%	20
Washington	124	0.7%	20	3	0.0%	22	121	1.4%	15
Missouri	44	0.3%	21	4	0.0%	21	40	0.5%	21
Maine	41	0.2%	22	32	0.4%	20	9	0.1%	22
Arkansas	*								
New York	*								
Alaska	*								
New Hampshire	*								
Delaware	*								
Vermont	*								
Nevada	*								
Massachusetts	*								
South Dakota	*								
Iowa	*								
Kentucky	*								
Rhode Island	*								
Maryland	*								
Utah	*								
Oklahoma	*								
Michigan	*								
West Virginia	*								
Colorado	*								
Montana	*								
Illinois	*								
New Jersey	*								
North Dakota	*								
Louisiana	*								
Wyoming	*								
Hawaii	*								
South Carolina	*								
Connecticut	*								
New Mexico	*								
	17,142	99.9%		8,765	99.9%		8,377	99.9%	

Does Not Include States with "*"
Percentages May Not Add to 100% Because of Rounding

Production of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
Jan-Oct 1989

State	Total Productn	% of Total	Rank	Single Sectn Prduct	% of Total	Rank	Multi Sectn Prduct	% of Total	Rank
Georgia	23,775	14.3%	1	11,395	13.1%	3	12,380	15.6%	1
Indiana	23,416	14.1%	2	14,061	16.2%	1	9,355	11.8%	3
Alabama	16,467	9.9%	3	11,642	13.4%	2	4,825	6.1%	8
North Carolina	16,168	9.7%	4	10,700	12.3%	4	5,468	6.9%	5
Florida	15,853	9.6%	5	3,967	4.6%	7	11,886	15.0%	2
Pennsylvania	12,677	7.6%	6	7,314	8.4%	6	5,363	6.8%	6
Tennessee	11,726	7.1%	7	8,464	9.7%	5	3,262	4.1%	9
California	10,084	6.1%	8	1,321	1.5%	13	8,763	11.1%	4
Oregon	6,226	3.8%	9	1,028	1.2%	17	5,198	6.6%	7
Mississippi	4,877	2.9%	10	3,626	4.2%	8	1,251	1.6%	13
Texas	3,565	2.1%	11	1,677	1.9%	12	1,888	2.4%	11
Virginia	3,181	1.9%	12	2,529	2.9%	9	652	0.8%	17
Ohio	2,885	1.7%	13	1,814	2.1%	11	1,071	1.4%	15
Arizona	2,642	1.6%	14	879	1.0%	18	1,763	2.2%	12
Wisconsin	2,602	1.6%	15	2,151	2.5%	10	451	0.6%	20
Idaho	2,510	1.5%	16	580	0.7%	19	1,930	2.4%	10
Nebraska	1,905	1.1%	17	1,060	1.2%	16	845	1.1%	16
Minnesota	1,815	1.1%	18	1,226	1.4%	14	589	0.7%	18
Kansas	1,615	1.0%	19	1,091	1.3%	15	524	0.7%	19
Washington	1,151	0.7%	20	17	0.0%	22	1,134	1.4%	14
Missouri	432	0.3%	21	29	0.0%	21	403	0.5%	21
Maine	383	0.2%	22	273	0.3%	20	110	0.1%	22
Arkansas	*								
Delaware	*								
Massachusetts	*								
Wyoming	*								
Nevada	*								
South Dakota	*								
Montana	*								
Alaska	*								
South Carolina	*								
Iowa	*								
Louisiana	*								
Rhode Island	*								
Vermont	*								
New Hampshire	*								
Michigan	*								
New York	*								
West Virginia	*								
Hawaii	*								
Kentucky	*								
Oklahoma	*								
Connecticut	*								
New Jersey	*								
Illinois	*								
Utah	*								
North Dakota	*								
Colorado	*								
New Mexico	*								
Maryland	*								
	165,955	99.9%		86,844	99.9%		79,111	99.9%	

Does Not Include States with "*"
Percentages May Not Add to 100% Because of Rounding

Manufactured Housing Institute
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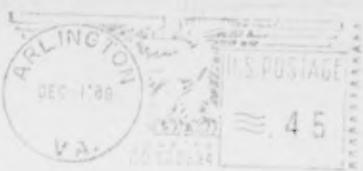

OCTOBER 1989
Manufacturing Report

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Congressional Info. Service
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